



Institute of Rural Management Anand

IRMA Requires

Incubation Manager at IRMA's Incubator (ISEED)

The Institute of Rural Management Anand (IRMA) is a premier, national-level Institute for Post Graduate, Fellow Programme and Mid-career/in-service education, research and consulting in rural management and allied fields. Founded in 1979, IRMA's mission is to promote all-round sustainable rural development through professional management.

Institute of Rural Management Anand (IRMA)'s Incubator for Social Enterprises and Entrepreneurs Development (ISEED), a section 8 company is looking for an entrepreneurially-minded, energetic, empathetic and dynamic team person as to its Incubation Manager. The responsibilities of the Incubation Manager include:

- a. Developing and managing key partnerships for funding of Incubation Programs.
- b. Scouting rural and social enterprises to help ISEED expand the pipeline of potential incubatees / social enterprises
- c. Strategic planning and constant interface with ISEED's social enterprise partners/incubatees and working out joint activities.
- d. Develop and implement a rolling calendar of initiatives & events to promote ISEED and its unique ecosystem, both internally and externally. Including contributing to promotional material and other documentation
- e. Curating, planning and executing action research, entrepreneurship roadshows, entrepreneur network meetings of ISEED
- f. Organize and developing customized Entrepreneurship Development Programmes
- g. Networking with ecosystem partners to create value for its partners and ISEED. This includes developing and maintaining stakeholder relations with like-minded ecosystem partners including Governments of Gujarat, other incubators, accelerators etc.
- h. Project management of the ongoing ISEED project of DST "Creating an Entrepreneurial Social Ecosystem through an incubator."

Essential Qualification and Experience:

Masters' degree with minimum three years' of experience, preferably part of it in working with social or community enterprises and/or startups (including as a founder), accelerators, incubation centres, investor firms or in academic institutions as a Teaching or a Research Assistant or as a Research Scholar in the area of rural management, agricultural economics, strategic marketing, marketing or entrepreneurship. Candidates who have been through various Fellowships programmes in rural India with significant and relevant work experience and a Bachelors Degree are also encouraged to apply.

Desirable qualifications include Masters in Rural Management or equivalent (MBA, PGDM etc.) or full-time Masters courses in Development Studies (or equivalent), entrepreneurship etc.

What we are looking for:

- Ability to network, develop and manage partnerships for funding.
- Experience in writing proposals for funding of incubators.
- A team person with experience to lead and manage portfolios and teams.
- Excellent organizational, interpersonal and communication (written and oral) skills.
- Willingness to connect with entrepreneurs and facilitate them

Remuneration and Period of Contract:

The salary will be commensurate based on experience and is negotiable.

Age: Maximum age limit 40 years (as on July 27th 2021).

Application deadline: August 13, 2021, 23:59 (IST) Interested candidates may apply online at <https://www.irma.ac.in/careers/careers.php>. Please ensure that the application contains a statement of interest and detailed curriculum vitae. IRMA reserves the right to accept/reject any application. Relaxation in qualification/experience may be considered by IRMA in case of an exceptional candidate.